



Simplifying the Business of Healthcare

Reduce bad debt write-offs,
A/R days and balance billing
requirements by collecting
patients' payments prior
to service

Emdeon Patient Responsibility EstimatorSM

Expedites cash flow and simplifies the revenue cycle

As patient out-of-pocket expenditures continue to rise, healthcare providers are increasingly faced with the threat of uncollectible bad debt. Time and money spent balance-billing to collect patients' payments at 30, 60, 90 days or more, restricts critical cash flow. To stay competitive, providers need transparency in the price of healthcare, particularly, patient financial responsibility in consumer-directed and other high-deductible health plans.

Emdeon Patient Responsibility Estimator is an innovative tool that enables providers to increase revenue collection, decrease A/R days, and reduce patient bad debt by delivering accurate and timely information about patient collectible amounts. This real-time solution gives quick access to estimates of patients' out-of-pocket expenses so providers can inform patients of expected costs and collect or hold funds during scheduling, registration, at time-of-service or at check-out.

A unique solution for providers and the entire healthcare industry, Patient Responsibility Estimator utilizes a combination of actual paid claim data, provider contract rates and current patient-specific benefit and accumulator information to accurately estimate patients' financial responsibility.

"We are delighted with the results we have achieved with Emdeon. If you read any of the industry journals, the data shows that point-of-service cash collections are down across the country, yet at BroMenn we have exceeded our cash collection goals by an average of 35% over the past four months. Emdeon Patient Responsibility Estimator helps us demystify the complex financial aspects of healthcare for our patients, while increasing our opportunity for cash collections by 98% over last year."

– Penny Nydegger
Director of Patient Access
BroMenn Healthcare System



Features

- Generates estimates of patients' out-of-pocket costs
- Calculates charges for all service types and locations
- Creates printable, easy-to-understand estimates that can be branded by facility and include patient signatory line
- Allows the selection of diagnoses codes easily with search criteria set up by CPT, DRG, HCPC, ICD-9 and even common language descriptors
- Enables the upload and storage of fee schedules, charge master, contract rates and related payer discounts

Benefits

- Increase up-front patient collections to accelerate the payment cycle
- Reduce bad debt
- Decrease A/R days
- Improve patient satisfaction due to price transparency
- Increase staff efficiency

Collect patients' payments prior to service

Emdeon Patient Responsibility Estimator leverages existing real-time connectivity through Emdeon Assistant, an HFMA Peer Reviewed product, offering providers automated eligibility and benefits verification information including coverage, rules, exclusions, limitations and co-pays, while calculating estimates of patients' costs.

Why wait? Start collecting payments in person before patients leave your facility. Contact an Emdeon representative today to improve your cash flow and reduce patient bad debt.

Emdeon is a leading provider of revenue and payment cycle solutions that connect payers, providers and patients to improve healthcare business processes.

To learn more about our company, our services and our commitment to improving healthcare, visit our website at www.emdeon.com.



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